

19 - 22 May 2013

**ILFE** Jeddah Centre for Forums & Events (Owned by J.C.C.I) Jeddah, Kingdom of Saudi Arabia

# Show Manual

guide to participation



Al Harithy Company for Exhibitions, PO Box 40740, Jeddah 21511, Kingdom of Saudi Arabia. Tel: +966 (0)2 654 6384 Fax: +966 (0)2 654 6853 E-mail: ace@acexpos.com

# Index & Introduction Manual

## Introduction Letter Dear Exhibitor . . . . . .

We are pleased that you will be joining us at this exhibition which we are confident will be successful for all participants. Jeddah Centre for Forums & Events is a "state of the art" facility and you can be assured of the highest levels of support from all of us at Al Harithy Company for Exhibitions, the Kingdom's premier event organisers.

This exhibition manual is a comprehensive guide to participation. Great care has been taken to ensure thorough documentation of all exhibition procedures in a clear and easy to read format. While some elements are common to all shows, others are more specific and we are continually making improvements. We therefore urge regular exhibitors to check all relevant sections of the manual, even those that may seem familiar.

Should you have any queries that are not covered by this manual, please do not hesitate to contact us by e-mail, phone or fax. Communication is the key to efficiency and we suggest that you delegate a responsible member of your staff to be our primary contact. This will avoid confusion and enable us to respond to your requirements faster and more efficiently.

To make the process of participation easier, the manual contains several forms. Because we cannot guarantee to honour forms returned after the due date, we advise you to make particular note of the various dates and deadlines. The forms are essential to your participation in this event and we suggest that you retain a copy of each for your own records.

Assuring you of our personal attention to your requirements at all times. *Welcome to the show*. Al Harithy Company for Exhibitions





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# Index & Introduction Manual

## **General Information**

Title Saudi food, hotel & hospitality arabia

Saudi Arabia's 18th International Event for Food, Beverages and

Catering, Hotel Equipment, Supplies & Services,

Incorporating: 'Top Chef' & "Art de Table"

Venue Jeddah Centre for Forums & Events

Madinah Road / Herra Street, Jeddah, Kingdom of Saudi Arabia

Dates of Exhibition Sunday 19 - Wednesday 22 May, 2013

Official Opening Evening of Sunday 19 May, 2013

Daily Thereafter Monday 20 - Wednesday 22 May, 2013

5 - 10 pm



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### **General Information**

**Organiser** 

Al Harithy Company for Exhibitions

P.O. Box 40740 Jeddah 21511

Kingdom of Saudi Arabia

Telephone +966 (0)2 654 6384 Fax +966 (0)2 654 6853 E-mail ace@acexpos.com

Website http://www.acexpos.com

Member:

**Affiliations** 



Association of Event Organisers Founding Member:



Arab Union for International Exhibitions & Conferences

These emblems are your assurance that as an exhibitor or visitor the exhibition you are attending is well organised and promoted to the high standard required by association memberships.



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## **Exhibition Schedule**

Thursday 16 May	9 am	Exhibitors specialised standfitters commence work. Delivery of heavy and bulky goods (only).
Friday 17 May	2 pm	Commence delivery of exhibits to store points
Saturday 18 May	4 pm	Shell stands available for exhibitors possession. Commence delivery of exhibits to stands.
Saturday 18 May	10 pm	All exhibits and displays to be completed.
Sunday 19 May		Exhibition Opens
Wednesday 22 May	10 pm	Exhibition Closes
Thursday 23 May	9 am	Commence dismantling exhibits & stands.
Friday 24 May	10 pm	All exhibits, standfitting materials and contractors equipment must be cleared from the exhibition grounds.

This manual provides information to assist you with the presentation & build up of your exhibits. It is strongly recommended that you take note of the details it contains as the organiser cannot be responsible for any difficulties arising from failure to observe the suggested procedures.

The information in this manual is correct at the time of compilation. The organiser is not responsible for any consequences arising from changes after that time.





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# Show Section Manual ONE

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## Transportation, Censorship & Customs Facilities

1.1

The following company is the recommended international freight forwarder.

Recommended International Shipping/Freight Forwarding Agent They are experienced in handling exhibition shipping into Saudi Arabia. A complete single source responsibility service will be provided from point of origin. Please contact their office for further details about tariffs, shipping deadlines and customs regulations.

#### SHOW CARRIAGE LTD

Exhibit House, Dunmow Road, Nr Felsted, Essex, CM6 3LD

Telephone: +44-1371-820820 Fax: +44-1371-820720 E-mail: info@showcarriage.com WWW: showcarriage.com

1.2

Recommended Customs
Clearance Agent — Air and
Sea Freight & Official on-

site handling contractor

Aramex are the recommended customs clearance agent and the official on-site handling contractors. Exhibitors are advised that Aramex have sole rights to on-site handling, regardless of the exhibitor's transport agent.

#### ARAMEX - JEDDAH

PO Box 15802 Jeddah- 21454 - Kingdom of Saudi Arabia

Telephone: + 966-2-920027447 (Ext: 2300)

Telefax: + 966-2-6834881

E-mail: marouf.jaber@aramex.com

Contact: Mr. Marouf Jaber – Cargo Manager & Mr. Ahmed Rafath Hussain

Mobile: + 966 (0)504-672380 + 966 (0)568735103 Email: ahmed.hussain@aramex.com

Send all your documents (invoices, bills of lading etc.) for Land, Sea & Air freight by courier to:

Aramex International C/O (Exhibition Title)

PO Box 15802 Jeddah- 21454 - Kingdom of Saudi Arabia

Telephone: + 966-2-920027447 (Ext: 2300)

Telefax: +966-2-6834881

E-mail: marouf.jaber@aramex.com

Contact: Mr. Marouf Jaber – Cargo Manager

Mobile: + 966 (0)504-672380





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## Transportation, Censorship & Customs Facilities

The recommended forwarding agent will circulate details of shipping procedures and customs documentation to exhibitors. Unless all conditions in the instructions issued are complied with, the recommended agent cannot be held responsible for non-delivery or late arrival of goods. Please complete Form No. 5

## Delivery of Exhibits

#### For exhibits consigned from abroad

The agent will advise shipping dates and will issue a comprehensive tariff covering import clearance services and delivery/handling charges.

#### For exhibits drawn from locally held stocks

No documentation is required but the move-in of exhibits must be co-ordinated through the organiser's show management office and site installation contractor's office located on-site.

## **Arrival Dates**

Failure to comply with the arrival dates below could result in non-arrival or late delivery of exhibits.

Method of Shipment	Port of Arrival	Latest Arrival Date	
Ocean FCL/LCL Containers Food and General Cargo	Jeddah	4 weeks before opening	

2 weeks before opening Air-freight General Cargo Jeddah Air-freight Foodstuff (non-perishable) Jeddah 4 weeks before opening

## **Documentation**

All Bills of Lading for Sea Freight and Airway Bill - AWB for Air Freight must be consigned to:

Aramex Global

P.O. Box 26951

Bahrain, Kingdom of Bahrain

Tel: +973-17330434 +973-17330636 Contact: Cargo Manager

The agent cannot clear cargo that has been consigned in any other manner and it is not possible to amend the consignee once the documents arrive at the seaport or airport of destination.





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## Transportation, Censorship & Customs Facilities

Air way bills and Bills of Lading should be issued to arrival port of entry. They must show volume of goods and the details must agree with invoices and Certificates of Origin. Clauses referring to condition of goods should not be shown on the Bill of Lading, and Air way bills.

Exhibitors must issue one Bill of Lading per container in order to help speed up the customs clearance.

No more than six different consignments should be on one bill of lading or air waybill as this will cause delay in customs clearance. All sea and airfreights have to be sent as "freight pre-paid".

#### **Air Freight Shipments**

Master Airway Bills should be consigned to:

#### Aramex

Global Logistical Services Co. W.L.L.

PO Box 26951

Bahrain

Tel: +973-17330434 Fax: +973-17330636

Contact: Mr. Samir Radi - Cargo Manager

House Airway bills & invoices should be attached to the master airway bill and it should be consigned to:

Al Harithy Company for Exhibitions

C/o. Saudi Tal

(Exhibition Title)

PO Box 15802 Jeddah- 21454 - Kingdom of Saudi Arabia

Telephone: + 966-2-920027447 (Ext: 2300)

Telefax: + 966-2-6834881

E-mail: marouf.jaber@aramex.com

Contact: Mr. Marouf Jaber – Cargo Manager

Mobile: + 966 (0)504-672380

ARAMEX cannot clear cargo that has been consigned in any other manner and it is not possible to amend the consignee once the documents arrive to destination.





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#### Very Important Note:

For all sea and airfreight shipments, please be very careful that all Exhibition (Sea / Air Freight) shipments should be sent to Bahrain, Seaport and Airport of Destination. The airway bills should be consigned to Aramex Bahrain (full address above) with a pre alert of the forwarding details to:

#### Aramex Jeddah

PO Box 15802 Jeddah- 21454 - Kingdom of Saudi Arabia

Telephone: + 966-2-920027447 (Ext: 2300)

Telefax: + 966-2-6834881

E-mail: marouf.jaber@aramex.com

Contact: Mr. Marouf Jaber – Cargo Manager

Mobile: + 966 (0)504-672380

To send the Sea and Air exhibition shipments to Bahrain is very very important to have the advantage of quicker clearance, so our ARAMEX office in Bahrain will take care to clear those shipments under our control in Jeddah and then will enter shipment into Saudi Arabia and will be transported to Jeddah.

ARAMEX will not take responsibility for any delay in customs clearance for shipments sent direct to Jeddah seaport and airport.

#### 1.6 Certificates of Origin

Every shipment needs an original Certificate of Origin issued and legalised by the Chamber of Commerce or Consulate from place of origin and a legalised invoice. For shipments of CIF value less than US \$ 13,000 (\$ Thirteen Thousand) although certificate of origin and invoice are required, there is no need for these certificate and invoice to be legalized from the Saudi Embassy or Consulate.

The details on the Certificate of Origin must agree with those shown on the invoice and other shipping documents.





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## Transportation, Censorship & Customs Facilities Manija



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For clearance, the following documents are required:

#### **Customs Clearance**

Invoice 1 original + 2 copies Certificate of Origin 1 original + 2 copies Packing list 1 original + 2 copies Bill of Lading 3 originals + 2 copies

Insurance certificate 2 copies

For any kind of foodstuff, legalised Agricultural Certificates and Veterinary Certificates are required, with dates of production and expiry mentioned clearly in both English and Arabic languages.

Please ensure all documents for sea freight shipment are sent by courier to:

(Exhibition Title)

C/o. Aramex International

PO Box 15802 Jeddah- 21454 - Kingdom of Saudi Arabia

Telephone: + 966-2-920027447 (Ext: 2300)

Telefax: + 966-2-6834881

 $E\text{-mail}: \\ marouf.jaber@aramex.com$ 

Contact: Mr. Marouf Jaber – Cargo Manager

Mobile: + 966 (0)504-672380

Documents for air freight should be attached to the airway bill.

1.8

All markings must be in English on at least 2 sides of each case with the following details:

## Markings

Saudi Tal

Name of exhibition

Name of exhibiting company

Stand No. / Weight in kgs/ Dimensions in cm: L/W/H





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## Transportation, Censorship & Customs Facilities

#### 1.9 Packing

Conventional break-bulk cargo, containerised cargo and air-freight will be examined by customs at the point of arrival.

Packing of the highest standard such as bolted returnable cases should be used to provide the best protection for exhibits. Cartons are not recommended.

#### 1.10 Shipping Insurance

It is the Exhibitor's responsibility to ensure that their exhibits are covered by adequate insurance for the shipment, duration, re-packing and re-export from the exhibition.

#### 1.11 Customs Regulations

Standard procedures must be adhered to and exhibitors are warned that attempts to shortcut the system could result in expensive delays.

#### **Importation:**

There is currently no temporary import facility for Exhibition goods. All goods arriving in the Kingdom are liable to duty, which can be reclaimed after the re-export of goods against proper documentation.

#### **Exportation:**

All exhibits on which a deposit has been paid and which are to be re-exported will require customs examination at the port or place of exportation. Customs duty is forfeited on exhibits brought into the country as samples but disposed of on conclusion of the exhibition and not re-exported. A two month prior notice has to be given to Aramex, Jeddah in case the exhibitor wishes to re-export the goods and avail refund of deposit.

#### Alcohol & Pork:

Importation of Alcohol and Pork is strictly forbidden as are statues of animals, humans, or idols.

#### 1.12 Certificates of Electrical Conformity

Saudi Arabian regulations require all electrical equipment and accessories to be accompanied by a certificate of conformity which indicates that goods conform to the appropriate standards laid down by the Saudi Arabian Standards Organisation (SASO). These certificates may take up to three months to be issued, you should therefore contact your local Chamber of Commerce immediately for further information. Further information will also be supplied by the Shipping Agents in their Shipping Instructions Manual.





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## Transportation, Censorship & Customs Facilities



#### 1.13 Censorship

All video cassettes and films should be sent by air courier no later than four weeks prior to the exhibition.

Any printed and audio visual material with the following content will be censored or seized and destroyed by the Ministry of Information:

Religious articles

Alcohol and any pictures of it or mention of alcohol in printed matter

Pictures of ladies exposing any part of their bodies, statues of human beings, birds, animals and idols.

#### **IMPORTANT NOTES:**

All import clearance is subject to the local customs authorities' approval. For any kind of restricted items, if shipment were held, the organiser will not be liable for any damage or loss. Other items are subject to the approval by the local authorities. Most of the restricted commodities are given below:

Alcoholic beverages or any printed mention of alcohol

Narcotics

Food products related to pork

No religious artefacts of any kind

Publications or other material showing pictures of ladies exposing any part of their bodies

Communications and satellite equipment (permission will be required by the Ministry of Information of the Kingdom of Saudi Arabia)

Goods on "temporary entry" (require approval from Saudi Arabian customs authorities in advance).

#### 1.14 Official Courier

Aramex is our appointed Official Courier:

#### **ARAMEX**

PO Box 15802 Jeddah- 21454 - Kingdom of Saudi Arabia

Telephone: + 966-2-920027447 (Ext: 2300)

Telefax: + 966-2-6834881

E-mail: marouf.jaber@aramex.com

Contact: Mr. Marouf Jaber – Cargo Manager

Mobile: + 966 (0)504-672380

The worldwide network of Aramex has been informed about the same, and you can contact the local Aramex office for your courier service. The Aramex staff on site will also be available to service your requirements during the exhibition.





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## Transportation, Censorship & Customs Facilities



1.15 Indemnity

The Organisers may be held responsible by the Authorities in Saudi Arabia for the payment of any customs levy, tax, fine or other monies due from an exhibitor. Accordingly, exhibitors must undertake to indemnify the Organisers from any payment which they are called upon to make to the Authorities on the exhibitor's behalf. Please complete and return Form No. 1.



# Show Section Manual TWO



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## Accommodation and Travel

Show Manual 2

#### 2.1

The Organiser recommends the following hotels for the Exhibition:-

#### **Recommended Hotels**

#### The Westin Jeddah

 $P.O.Box\ 51991\ Jeddah\ 21553$ 

Saudi Arabia

Tel: +966 (0)2 6588200 Fax:+966 (0)2 6588196

E-Mail: houssam.turk@westin.com

#### Marriott Jeddah

Palestine Road P.O.Box 6448 Jeddah 21442 Saudi Arabia Fax:+966 (0)2 6715990

E-Mail: afzal.hassan@marriott.com

#### Sunset Jeddah Hotel

P.O.Box 10161 Jeddah 21433

Saudi Arabia

Tel: +966 (0)2 6606048 Fax:+966 (0)2 6676048

E-Mail: sales@sunsethotel.sa.com

#### Ramada Hotel

P.O.Box~7584~Jeddah~21472

Saudi Arabia

Tel: +966 (0)2 6670777 Fax:+966 (0)2 6681251

E-Mail: info@ramadacontinentaljed.com

Accommodation is available at the recommended hotels with discounted rates. Airport pick-up is available from Jeddah Airport for exhibitors booking accommodation with the recommended hotels and daily transfers to the Jeddah Centre for Forums & Events are also available.

To obtain your competitive rates please contact the recommended hotels by filling-up Form No.6 and faxing it directly to the hotel.

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#### The Westin Jeddah - 5 Star De Luxe Hotel \*\*\*\*\*

#### Hotel Accommodation The first Westin Hot

The first Westin Hotel in Africa/Middle East. This Spectacular new property facing the Red Sea, offers deluxe accommodation and banquets with a choice of facilities second to none in Jeddah. Blending modern exterior design and classic interior décor, the hotel is designed to provide its guests with the ultimate in comfort and relaxation. Ideally located on the fashionable North Corniche, 15 minutes from the airport, the exhibition centre and the city centre.

Special rates and benefits including transfers from/to the airport and from/to the exhibition center are granted to exhibitors.

Number of Rooms.

The Westin Hotel: 137 rooms including 18 Junior Suites, 15 Executive Suites and 2 Royal Suites.

#### *In-Room-Amenities:*

Central Air conditioning with individual thermostat control, Heavenly Beds TM, Interactive 25" Stereo T.V. with Satellite Services and Internet facilities, In-Room-Safe, Refreshment Fridge, Marble Bathroom with Bidet, Magnifying Mirrors, Voice Mail, 24 hour room service.





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Facilities and Services:

Fitness centre, full Business centre facilities with 3 board rooms, Jewelry Shop, Lobby Shop, Non-Smoking floors/rooms, Avis desk for airport transfer, chauffeur driven limousine and Car Rental, Barber Shop, Westin's Guest ®, Westin Executive Club ®, Prayer room, 50 Cars underground parking, Ma Belle Multi function room and Duniaty banquet hall.

#### The Westin Suites

Adjacent to the hotel main tower, features 59 spacious Suites equipped with kitchenette, 29 one bedroom, 29 two bedrooms and one Presidential Suite (3 bedrooms) and, on premises drivers quarters.

#### Restaurants at the Hotel

Rania Café

All day dining restaurant offering Breakfast, Lunch and Dinner (buffet and a-la-carte) – seats up to 154 persons.

Al Mina

Signature Panoramic Seafood restaurant, serving a-la-carte fish Specialities - 110 seats capacity.

Le Japonais

Japanese restaurant at sky level with its modern design and choice of Teppanyaki dishes from display counter and the freshest of Sushi and Sashimi - capacity 110 seats.

The Gazebo

A B.B.Q. restaurant by the pool offering wide variety of specialities in the evening and can accommodate 200 persons.

Westin Executive

Baywatch on the 11th floor, exclusively for the guests staying

Club Lounge

On the Executive floors can accommodate 50 persons.

The Sunset Lounge

All day rendezvous for tea, coffee, pastries and gourmet snacks with two outdoor terraces to watch sunset over the Red Sea.

Lobby Lounge

A comfortable meeting place.

#### Restaurants at the Westin Suites:

Dalia's

An informal dining outlet offering home made Pastas, Sandwiches, and Salads serving Breakfast, Lunch and Dinner.

Tower Lounge

For refreshments.





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#### Sunset Hotel Jeddah

Centrally located at the intersection of Madina Road & Al-Rawdah Street, adjacent to H-Bridge (a.k.a Kubri Muraba). Sunset Hotel is only 7 minutes from Exhibition & 20 minutes from King Abdul Aziz Int'l Airport with an easy access to the major business area & shopping avenue.

We offer fifty-five extremely comfortable, luxurious and sunlit suites with individually controlled air conditioning, satellite TV, Direct Dialing Telephone, internet facility, writing desk, mini fridge, kitchenette, personal safe, hair-dryer, shaver sockets & shaver mirror & 24 hours room service.

Our "La Fontaine Restaurant", celebrated for the sumptuous Business Lunch, excels in both continental & oriental cuisine. The "Tea Lounge" features our signature pastry complimented by finest tea, coffee and fresh juices in the most relaxing environment. In addition, you can have the pleasure of our world class cuisine at the venue of your choice with our outstanding outside catering services.

The superbly appointed & well resourced meeting rooms with the modern technical facilities, cater all kinds of symposiums & conferences while the exquisite & spacious banquet halls with capacity to accommodate more than 500 guests is ideal for wedding receptions & social gatherings.

Recreational services comprise outdoor swimming pool and Fitness Club with well-equipped gymnasium, sauna, Jacuzzi, steam bath, aerobics room and universal weight lifting.

Miscellaneous guest services include business centre, multilingual staff, foreign currency exchange, courier service, prayer room, in-house laundry and ample car park area with controlled access gates.

P.O.Box 10161, Jeddah 21433 Tel: 660 5000 Fax: 664 5711 Website: www.sunsethotel-sa.com Email: info@ sunsethotel-sa.com sales@ sunsethotel-sa.com

#### RAMADA Continental Jeddah

Newly re-opened with five star grading, located in the Center of the City, 15 minutes journey from the Exhibition Center, 231 well appointed Guest Rooms including 56 Suites.

RAMADA Continental Jeddah is a modern businessman's hotel providing "WI FI free unlimited Internet access" and free airport pick-up and drop, free transportation from hotel to Exhibition Center and vice versa, and full secretarial facilities.

The hotel offers welcome tray in the rooms, Vintage Coffee Shop, Italian Restaurant, Indian Restaurant, In-house Laundry, Newspapers in the rooms, fully equipped Fitness Club with Sauna and Steam Room (free of charge), and swimming pool. The hotel offers large variety of venues for Banquets, Meetings and Conferences.





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RAMADA Continental Jeddah P.O. Box 7584, Jeddah 21472

Tel: +966-2-6670777, Fax: +966-2-6681251

Email: info@ramadacontinentaljed.com / rsvn@ramadacontinentaljed.com

Website: www.ramadacontinentaljed.com

#### JEDDAH MARRIOTT HOTEL 5 Stars \*\*\*\*\*

#### LOCATION & ACCESS:

Centrally located at the city center of Palestine Street adjacent to Middle East Shopping center (PRINTEMPS). Ideally located and in close proximity to major business establishments, exhibition centres, consulates, ministries, hospitals and airlines offices. 19 kilometers from International Airport and 11 kilometers from the Domestic Airport and 8 kilometers from Exhibition Center.

#### ACCOMMODATION:

210 Rooms; 109 deluxe double rooms, 47 king size bed, 52 business suites and 2 royal suites.

Recently Jeddah Marriott Hotel has given itself a new facelift. By unveiling a new look has ushered a whole new era for the business travelers. The grand new lobby with its sky colored dome and spectacular timeless beauty of marble greets and surrounds with its unique set up that creates a perfect middle-eastern ambience and graciousness, mould with a touch of Marriott luxury and comfort. Luxurious lobby makes a perfect meeting place for business travelers as well as family friends. "Our motto is to ensure a consistent service standard that today's global business and leisure traveler find appealing".

#### GUEST ROOM FEATURES:

Individual climate controlled air-conditioning, data port phone, voice mail system, local and international lines, variety of satellite channels, hair drier, mini-fridge, iron and ironing board, alarm clock, 24 hours room service, wireless high speed internet access., AT & T direct access, bathroom amenities.

#### BUSINESS CENTER

Business center equipped with latest technology office equipment with secretarial service (faxing, typing, copying, document binding, postal and courier services), high speed internet access, meeting space for 8-10 persons.





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## Accommodation and Travel



#### ATRIUM CAFÉ:

Located on the lobby area and serves a superb selection of banded coffee, pastries and snacks from 07:00 AM to 12:00 midnight. Wireless high speed internet access in the lobby.

#### RESTAURANT:

Al Bassateen Restaurant is located on the mezzanine level offering a wide range of international and oriental cuisine delicious such as Chinese, Thai, Korean, Japanese, Malaysian, Indonesian, Turkish, Lebanese, Iranian, Indian and European dishes. Open from 06:00 Am to 11:00 PM (Breakfast, Lunch & Dinner). A La Carte menu is also available.

#### FRIDAY BRUNCH

The Jeddah Marriott Hotel is well known for it long standing Friday brunch in town.

#### MEETING AND BANQUET

The Jeddah Marriott Hotel is the leader in banqueting, meeting and conferences. Offers 8 meeting floor spaced each tailored to individual needs from 10 to 200 persons with all related AV equipments.

#### RECREATION:

Outdoor swimming pool, health club, latest gym equipment, steam room, Jacuzzi, sauna and two lane bowling alley.

#### OTHER FACILITIES AND SERVICES:

Rent a car, barber shop, oriental carpet shop, large parking with easy access, complimentary valet parking, in-house laundry services & Marriott Gift Shop.

#### AT YOUR SERVICE (AYS):

Dial "0" for At Your Service (AYS) for any requirement including room service orders and any other requirements 24 hours a day.

#### SPECIAL SERVICES FOR EXHIBITORS:

Meet and assist at the airport for all arriving guest.

Complimentary transfer airport – hotel – airport.

Complimentary transfer Hotel – Exhibition Center - Hotel.

Complimentary downtown shopping trip.





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#### OTHER SERVICES:

Following services could also be arranged. Umrah trips City tours Beach Trips

HOTEL ADDRESS JEDDAH MARRIOTT HOTEL P. O. Box 6448 Jeddah 21442 Saudi Arabia

Tel: +966 (0) 2 671 4000 Fax: +966 (0) 2 617 6943

E-mail: afzal.hassan@marriott.com Website: www.marriott-middleeast.com

## Coach transfers

Exhibitors utilising the arrangements of the recommended hotel(s) will be met upon arrival at the airport and transferred to the appropriate hotel(s).

Coaches will also operate daily from each hotel and from the Exhibition Centre exclusively for exhibitors who have made their arrangements through the recommended hotel(s).

Application for travel and or hotel accommodation should be made directly to the recommended hotel(s) by completing Order Form 6.

## Air Travel

It is possible to reach Jeddah on almost a daily basis from many Western European countries. Direct services operate from Amsterdam, Athens, Barcelona, Copenhagen, Frankfurt, Geneva, London, Madrid, Paris, Rome, Zurich and Istanbul.

From New York a non-stop service to Jeddah is available, otherwise from North America a direct connection to many of the above European cities should limit the journey to not more than a two flight itinerary between the US and Canadian gateway cities and Jeddah. Direct services also exist from many Eastern capitals including Bombay, Hong-Kong, Jakarta, Karachi, Kuala Lumpur, Manila, Singapore, Seoul and Taipei. The national carrier is Saudia and further information regarding their flight details can be obtained from Saudia.





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## Accommodation and Travel



## Passport and Visa - General

All persons visiting Saudi Arabia must be in possession of a passport valid at least six months beyond their estimated stay.

Certain occupational designations are sensitive to the Saudi authorities and can cause undue delays sometimes resulting in the refusal of visa issue, it is therefore advisable to check this point with the organiser.

Visas are not required by GCC nationals. All other nationalities require a Single Entry visa (valid for 2 months) to enter Saudi Arabia. Women delegates are unlikely to gain visas to enter Saudi Arabia, though this depends on status. It must be noted that any person holding a passport with any indication of travel to Israel will result in refusal of entry to Saudi Arabia.

OBTAINING A VISA INVOLVES RECEIVING A LETTER OF INVITATION (OR VISA NUMBER) FROM SAUDI ARABIA TO ENTER THE KINGDOM

First, complete the enclosed Visa Application Form 2 and fax this to Al Harithy in Jeddah, making sure that you clearly indicate the city in which you will collect your visa.

Second, apply to the Consular Section of the Embassy of Saudi Arabia in your country (or nearest country) for a Business Visa Application Form. When you have received this, complete in line with the instructions and hold on to this Form (see Notes below).

When your application is processed by Al Harithy, a visa number will be issued and will be faxed to you, which will serve to notify you that the Consulate in your country has received the visa number.

You then need to take your completed Business Visa Application Form, together with your copy of the visa number to the Consular Section of the Embassy of Saudi Arabia in your country you so designated. Local processing by the Consulate should take 2-5 working days depending on the country.

All visitors to Saudi Arabia are strongly advised to carry their passports at all times.

**Application Format for Visitors Without Saudi** Sponsor "Organisers Conditions for" Assisting in Visa Application:

No visa application can be accepted later than 45 days prior to opening of the exhibition.





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## Accommodation and Travel



Application assistance is limited to commercial exhibitors only and, if required, by special arrangement with the Organisers, a limited number of their selected VIP's. Government and quasi-government bodies must apply through normal diplomatic channels. Arrangements cannot be made for visitors, standfitters, designers, forwarders and other support service agency staff.

#### **IMPORTANT**

The Organiser will accept ONLY ORDER FORM NO. 2 for Visa Application.

No other handwritten documents nor copies of passport will be accepted.

#### Notes

T

Note carefully the procedure and visa fee payment laid down by the Embassy of Saudi Arabia in your country.

II

Delays can be expected at certain times of the week. It should be noted that the Ministries in Saudi Arabia work from Saturday to Wednesday whereas Embassies (other than in Muslim areas) work from Monday to Friday - therefore, unless applications are timed between Saturday and Wednesday, there will be a four day loss plus the normal procedural time required.

III

Delays will also be encountered if submission is made during Islamic holidays. These normally occur twice a year and for varying periods and dates check Islamic holiday periods for appropriate dates and duration.

ĪV

There appears to be reluctance in acceptance of certain categories of trade or professional descriptions i.e. Photographer, Journalist, Carpenter, Electrician. Suggested alternatives or additions would be – Technician, Engineer, Specialist, Consultant, Manager or Representative. However, in this respect it is most important that the passport, application and visa details correspond exactly.

The applicant's company letter requesting visa should be as per the following format:

"We should be grateful if a business visa could be granted for (applicant) who is a full time senior executive in this company. The rea-





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## **Accommodation and Travel**



son for his proposed visit is to participate at the exhibition with (name of company) whose address is (address).

(Applicant's company) is financially responsible for the applicant's visit and undertakes to ensure that he will abide by the Rules and Regulations of the Kingdom of Saudi Arabia."

#### 2.7 Health Requirements

It should be noted that although current health regulations do not require passengers to be vaccinated against Smallpox and Cholera, these regulations are prone to fairly frequent change. It is therefore recommended that all persons visiting Saudi Arabia are in possession of documents certifying vaccination. Yellow Fever vaccination is only required if arriving within 6 days after leaving or transiting countries, any parts of which are infected areas. It is advisable to take the appropriate precautions and specialist recommendations.

#### 2.8 Personal Customs Facilities

Visitor's personal effects are not subject to duty. Free import of the following is permitted: 400 cigarettes or 100 cigars and a reasonable quantity of perfumes.

Video tapes and print material are retained on entry to Saudi Arabia by the custom authorities and a receipt issued. When satisfied as to the content of this material the authority will release these items and these can be reclaimed. As the time factor involved in clearing tapes is variable, due consideration should be given to this factor especially when tapes are for the particular need of meeting promotional schedules.

#### 2.9 Currency Regulations

There is restriction on large amount of currency that may be taken into or out of the country and it is advisable to check with the banks in your country and banks in the Kingdom of Saudi Arabia.

#### 2.10 Insurance

Travel insurance is strongly recommended. Please check this with the relevant airline you are travelling.



# Show Section Manual THREE



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## Space only Stands, Exhibition Procedures & Services



#### 3.1 Official Standfitting Service

The Organiser has appointed ACE Creative as the official contractor for the supervision and construction of the shell scheme to the exhibition and provides full on-site technical and stand services

All "space only" exhibitors must submit 45 days prior to the exhibition, drawings (in triplicate) showing all details of their proposed design for approval by the Organiser / contractor who reserves the right to reject a design likely to block or unreasonably affect nearby exhibitors' sites in any way.

Detailed information on all aspects of standfitting and other services are set out below and on Order Forms 8,9 and 10

#### 3.2 Shell Scheme

The shell scheme provides you with a basic stand shell construction suitable for customising to your individual requirements. The shell scheme is equipped with Octanorm system rear and dividing walls, fascia board bearing your company name and stand number, carpeting and three spotlights.

#### Rear and dividing walls

2500 mm high comprising 1000 mm panels, white finish, set in aluminium frame (Octanorm system).

No fixings may be made to the walls, special brackets are available to carry the exhibitor's own display panels, signs etc. from the top of the wall.

Exhibitors may fix their own lightweight photos, technical information sheets etc., direct to the wall panel with double sided adhesive tape or similar materials provided that such materials can be removed at the close of the exhibition without damage to the wall panels.

#### Fascia

350 mm deep fitted at 2150 mm to underside from floor level, to each open side. Comprising: Aluminium frame with infill panel, fitted between dividing walls, with additional supports at corners and where fascia exceeds 4 meters in length.

#### Fascia Name Panel

2000 mm wide x 100 mm high finished white with exhibitor's name only in standard lettering, fitted to shell scheme fascia. Where the stand frontage exceeds 6 meters an additional name panel will be fitted. Please enter details for name panel on Order Form 8.

No alteration to the shell scheme name panel will be permitted, nor will exhibitor's display material be applied to the fascia.





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## Space only Stands, Exhibition Procedures & Services



Section 3

#### Floor Covering

Exhibitors who have reserved shell stands will be supplied with carpet tiles laid directly to the floor.

#### Roof Beams

30 mm deep, 100 mm wide aluminum beams will be fitted between the top of the rear wall and the rear of the fascia.

#### Not Included

Platforms, ceiling grids or electrics, other than the single phase 110 or 220 volts 60 hz connections, are not included in the shell stand contract between the Exhibitor and the Organiser.

#### 3.3 Optional Display Aids and Furniture

To provide shell scheme exhibitors with an economical standfitting and display service, a range of display aids and furniture are available on a rental basis. Exhibitors are advised to order immediately to avoid disappointment. Details are set out and illustrated on the following pages.

#### 3.4 Space Only Stands

Exhibitors occupying "space only" stands are reminded that no standfitting or electrics, other than the 110/220 volts single phase electrical mains supply and connection, are provided by the Organisers. The show stand contractor would be pleased to quote for standfitting and display work on receipt of your instructions.

All exhibitors taking 'space only' must provide the Organiser with a drawing (in triplicate) showing all details of their proposed design for approval prior to implementation.

It is the responsibility of exhibitors not taking shell stands to make their own arrangements for the provision of suitable floor covering for their stand area.

All materials used in the construction of any item of standfitting or display work must be fireproofed or made of non-inflammable material and must conform, in all respects, with local regulations.

Exhibitors who have reserved a 'space only' stand are reminded that, where their stand adjoins or abuts another exhibitor's area, the back of a dividing wall, panels or exhibits which can be seen, must be painted white or masked to present a clean appearance.





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## Space only Stands, Exhibition Procedures & Services Mania



Exhibitors providing their own displays must ensure that these are completely finished, including pre-mounting of samples, exhibits lettering, photographs etc, on plywood or other suitable board before delivery to site.

Standfitting and display work to 'space only' stands may not exceed 2400 mm in height and must be contained within the size of limitations of their allocated space. Any central features can be built to a maximum height of 5000 mm but need to be preapproved by the Organiser.

There is no height limit on stands being erected by exhibitors who have reserved outside sites. However, dimensioned drawings of any stand design to exceed 4000 mm in height must be sent to the Organiser for approval.

The Organiser / contractor reserves the right to reject a design likely to block or unreasonably affect nearby exhibitors' sites in any way.

## Official Electrical Installation and Lighting

The official site contractor, ACE Creative, is responsible for the supervision and installation of the official shell scheme electrical services and provides a full on-site technical service and maintenance, in addition to having overall responsibility for all electrical work including all stand electrical work carried out through exhibitors' own sub-contractors.

The standard supplies of on-site generated electrical current are: Single phase 110 volts 60 hz and Two & Three phase 220 volts 60 hz.

The official contractor will be solely responsible for the installation of electrical cables and necessary switchgear between the main source and exhibitors' stands. The provision of a single phase mains supply terminated by suitable switchgear is included in the shell scheme contract.

General lighting is provided to the pavilions and outside areas of the exhibition and basic lighting is provided to individual shell scheme stands. However, additional lighting may be considered necessary and exhibitors are recommended to assess their needs in this respect. In the case of 'space only' stands, where no stand lighting is provided, to achieve an effective display, exhibitors are advised that specific illumination of their stands may be required.

No charge is made for single phase electrical mains supply and switchgear, but stand installation and three phase supplies will be charged extra and needs to be specially ordered from the contractor.





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# Space only Stands, Exhibition Procedures & Services Manual



Electrical installations on shell scheme stands are fastened with special clips and brackets to fit aluminum extrusions, under NO circumstances may exhibitors modify this work or carry out their own installation.

Standard 2 pin sockets and plugs are made available as part of electrical provision.

Where pre-fabricated electrical units form part of any exhibitors' display arrangements, such installations must conform with IEE Regulations and be subject to inspection and approval by the contractor, before a connection to the main supply is made.

It is not possible for exhibitors to obtain local skilled labour on site for the installation of electrical equipment. Charges for fitting will cover the supply on hire, installation, maintenance and removal at the close of the exhibition. All electrical charges for the supply of additional light fittings and power installations are payable in advance when invoiced by the contractor.

Who reserves the right to disconnect any installation which is regarded as dangerous or likely to cause annoyance to visitors or other exhibitors.

Full details and charges of electrical services available are set out on Order Form 10.





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## Space only Stands, Exhibition Procedures & Services Ma



Lounge Chair

750 x 500 x 750 mm

Grid Panel

900 x 500 x 900 mm

Plasma Screen 42"

## Furniture and Display AIDS



ACE CREATIVE provides a complete solution for exhibitors' needs with an extensive range of furniture and display aids available on hire,

Al Harithy Company General Contractors PO Box 40740, Jeddah 21511, KSA Tel: +966 (0)2 6546384 Fax: +966 (0)2 6546853 E-mail: acecreative@acexpos.com



800 x 600 x 800 mm



Small office type Refrigerator 500 x 500 x 830 mm

Low Coffee Table

950 x 650 x 400 mm

T-S

fable Square (Red, Blue, Yellow

800 v 600 v 800 mm



T.V 21" Multi System





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## Space only Stands, Exhibition Procedures & Services

## 3.6 Manning of Stands

Exhibitors are required to keep their stands manned with a sufficient number of qualified personnel at all times. The Organiser shall not be liable for any damage and/or loss that may occur as a result of non-observance of this rule.

#### 3./ Gas & Air

No gas and air welding shall be carried out in the exhibition hall. The use of industrial gases of an inflammable or toxic nature for demonstration purposes will not be permitted within the exhibition hall.

## 3.8 Product Demonstrations

Product demonstrations or presentations shall be conducted with the prior approval and at an acceptable sound level to be determined by the Organiser.

#### 3.9 Storage

There is no provision for storage facilities on site for packing and crating materials, cases, surplus materials or other properties of the exhibitor. The exhibitor must make prior arrangements with the Recommended Freight Forwarder for safekeeping of these items.

Gaps or partitions between stand panels and walls, as well as corner areas, should not be utilised as storage or additional exhibit space.

#### 3.10 Cleaning and Waste Materials

General cleaning of the aisles will be carried out every day prior to opening and during the show. All exhibitors shall be responsible for ensuring the cleanliness of their individual stands. The Organiser's cleaning contractor shall be responsible only for general cleaning and maintenance.

During build-up and break-down, exhibitors, or their appointed contractors, shall be responsible for the removal of unwanted materials from the exhibition hall.

#### 3.11 Insurance

Exhibitors are advised to insure all display aids and furniture ordered for three times the hire value shown on the Order Form 8.

Any items missing or found damaged at the close of the exhibition may be charged by the Organiser at full replacement value.





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## Local Skilled Labour

It is not possible for exhibitors to obtain local skilled labour on site in connection with the erection of their stand and display unless prior arrangements are concluded with the Organiser.

Companies whose exhibits do not form part of a national group should make prior arrangements with the Organiser for the design and construction of their stand.



# Show Section Manual FOUR



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## Admission of Goods and Personnel to Exhibition Manu



#### 4.1 Visitor Entry

The Organiser will supply free of charge, complimentary invitations for mailing out to actual and potential customers. Additional invitations can be ordered by completing and returning Order Form 7.

Admission to the exhibition is free to trade buyers and re-entry will be permitted as frequently as desired during the business hours of the exhibition. All visitors will be required to complete a registration form before admission.

## 4.2 Exhibitors' Identification Passes

Exhibitors' personnel entry badges will be supplied by the Organiser and issued free to directors, executives and stand representatives of exhibiting companies. These badges are not transferable.

Strict security will be maintained at the exhibition and personnel may experience difficulty in gaining entry to the exhibition if they are not in possession of the necessary badges.

All exhibition badges can be collected from the Organiser's office upon arrival at the exhibition.

#### 4.3 In-Hall Freight Handling

For insurance and security reasons, and to ensure proper control and co-ordination of freight, only the Official On-site Contractor shall be permitted to operate lifting equipment within and around the exhibition hall.

#### 4.4 Delivery of Exhibits

The Organisers will not accept delivery on behalf of any exhibitor or the safekeeping of such items after delivery.

The Organisers shall designate specific loading/unloading areas which will be under the supervision and direction of the Official On-site Contractor and the Exhibition Security Officers.

Exhibitors may arrange with the Official On-site Contractor for the unpacking and uncrating of exhibits, as well as handling, storage, or disposal of entries.





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## Admission of Goods and Personnel to Exhibition



ection 4

#### 4.5 Build-up / Break-down of Exhibits

Goods to be brought in and out of the exhibition hall shall be inspected for security reasons.

Build-up/Break-down of exhibits and props must be handled by the Stand Contractor and/or Exhibitor.

Entry and exit of exhibits during the exhibition hours shall not be permitted. Removal, delivery or replenishment of exhibit items may only be carried out daily before the opening time of the exhibition.

Proper receipts must be issued on sale of exhibits. Without receipts, exhibits will not be allowed out of the exhibition premises on the closing day.

During the exhibition or move-out period, all exhibit items and props of the exhibitors should not be removed from the exhibition premises until after 10 pm on the last day of the exhibition.



# Show Section Hanual FIVE



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## Publicity, Exhibition Guide & Promotional Campaign



Section 5

#### 5.1 Publicity

The exhibition will be held under the patronage and with the support of the appropriate Saudi Arabian official bodies and will be supported by a carefully planned major promotional and publicity campaign carried out by the Organiser, details of which are set out under "Publicity and Promotional Campaign".

## 5.2 Exhibition Co-operation

It is an established fact that exhibitors who take steps on their own account to augment the Organiser's publicity will obtain far greater value from participation in the exhibition than those who neglect such an opportunity.

By conducting their own separate mailing, mounting a specific publicity campaign and paying special attention to the distribution of promotional material, exhibitors can greatly increase the level of response they receive from local visitors.

Local advertising can also attract the right visitors to a specific company as opposed to the exhibition in general.

A fully staffed press office & business centre will be in operation throughout the exhibition.

#### 5.3 Official Catalogue (Exhibition Guide)

The printed Exhibition Catalogue will contain an exhibitor list, an exhibition floor plan and multi indexing for country representation or product category.

All exhibitors are eligible for one free listing of company contact details and corporate profile. Where provided by exhibitors, individual exhibitor contact details and corporate profiles will be listed alphabetically.

Data for free catalogue listings must be supplied in the approved format before the stated closing date for entries. Failure to do so will result in your company not being listed.

Please complete Official Guide entry, Order Forms 3 & 3b, and return this by email to info@acexpos.com

Exhibitors may also consider advertising in the catalogue. Full page advertising in colour or mono raises the profile of the exhibitor considerably and rates charged are very cost effective. Full details and prices are shown in Form 4.





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## Publicity, Exhibition Guide & Promotional Campaign



#### 5.4 Publicity and Promotional Campaign

To ensure that all exhibitors reap maximum benefit from their participation, the Organiser has put into effect a specially formulated promotional campaign to focus on delivering professionals and buyers to the exhibition. The Organiser has spent time building up its databases so that the key players are invited through direct mail, advertising in the trade press and general media promotion.

#### 5.5 Visitor Targets

The Organiser's promotional campaign will pay particular attention to the Kingdom of Saudi Arabia, and will also cover selected neighbouring states.

The aim of the Organiser's campaign is to bring the exhibition to the attention of the specialist and influential audience from the public and private sectors that has the authority to buy, to specify, and to recommend the products and services on display.

## 5.6 Methods of Operation

#### Research Programme

Special attention has been paid to the development of comprehensive lists of visitor targets in the public and private sectors.

These lists are regularly up-dated and revised from sources including:

Contacts established during promotional visits to the region.

Lists obtained through Embassies, Trade Associations and Chambers of Commerce.

Lists obtained through specialist media.

Databases established through registered visitors.

#### Production of Print Material

Some 50,000 complimentary invitation mailers will be produced for distribution by the Organiser.

In addition, VIP invitations will be produced and distributed to selected visitor targets throughout the region. A limited quantity can be made available to exhibitors upon demand.

#### Direct Mailing Campaign

A carefully researched direct mailing campaign will be carried out to the names and addresses identified in the research programme.





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### Publicity, Exhibition Guide & Promotional Campaign

Show Section 5 Manual 5

The prime target area of the mailing will be Saudi Arabia and neighbouring Gulf States, with potential visitors receiving complimentary invitations.

Advertising - Our candidate media list is as follows:

Title Language Primary Circulation Area

Al Sharq Al Awsat International Arabic Arab News Saudi Arabia English Okaz Arabic Saudi Arabia Saudi Gazette English Saudi Arabia Madina Arabic Saudi Arabia Al Watan Arabic Saudi Arabia Al Hayat or Al Egtisadia Arabic Pan-Arab Specialist Publications English/Arabic Pan-Arab General Business English/Arabic Pan-Arab

Magazines

#### Radio Broadcasts

If applicable, radio broadcasting in the Arabic language advertising the exhibition at prime time on the leading radio station MBC-FM.

#### $Electronic\ Signboards$

Strategically placed electronic signboards in both Jeddah and Makkah if applicable.

#### Media Campaign

Direct fax, mail, sms and e-mail campaigns targeted at leading buyers, businessmen & professionals.

#### Public Relations Activities

The publicity campaign will be complemented by a programme of public relations activities which will pay special attention to: Liaison with Embassies of Exhibitors in Saudi Arabia

Promotional visits

Briefing of Media

 $Press\ Office$ 





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## Publicity, Exhibition Guide & Promotional Campaign



Section 5

#### Liaison with Embassies

National Embassies of exhibitors will be fully briefed on the exhibition, and requested to help in the promotion campaign by displaying and distributing print material.

#### Promotional Visits

Prior to the exhibition a series of promotional visits shall be made throughout Saudi Arabia. The objectives will be to:

Establish direct personal contact with potential visitors from both the private and public sectors.

Continue the programme of liaison with embassies, local media and bodies such as Chambers of Commerce and business societies.

#### Briefing of Media

A continuous programme of Press Releases with full details of the exhibition will be supplied to Arabic and English language media in Saudi Arabia and neighbouring states. Local newspapers will be encouraged to produce special supplements and all local media will be invited to the opening ceremony.

#### Press Office & Business Centre

A press office & business bentre will be open throughout the exhibition to provide a point of contact for exhibitors and local and specialist international media.

#### How Exhibitors Can Plan

There are a number of simple and inexpensive ways in which exhibitors are requested to contribute to their own targeted promotion campaign. These include:

Distribution of Promotional Material Advertising in Special Newspaper Supplements Presentation of Attractive Stand Displays Distribution of Promotional Giveaways

Each exhibitor will be provided with 100 complimentary invitation mailers with additional mailers being provided on request (see Form 7)

#### Exhibitors from the Arabian Peninsula:

Please prepare a mailing list of established and potential customers. Each complimentary invitation has a space for you to stamp your company name and stand number. It is recommended that you undertake this mailing from the Middle East one month before the Exhibition.





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Publicity, Exhibition Guide & Promotional Campaign Manual

Exhibitors with Agents or Associates in the Arabian Peninsula:

Please ensure that your agents or associates are fully briefed on your participation.

You can also assist them to draw up a list of your leading customers in Saudi Arabia and neighboring states and to mail them with an invitation on which you can stamp your company's name and stand number.

Exhibitors with no representation in the Arabian Peninsula:

In consultation with your Embassy in Saudi Arabia, Trade Association or your local Chamber of Commerce, you can prepare a list of perhaps 50-100 potential customers for your products from Saudi Arabia and the neighbouring states.

Please mail this one month before the Exhibition with a complimentary invitation on which you can stamp your company name and stand number.

The effect of this mailing will be greatly enhanced - at only a moderate cost to you - if you enclose a short letter in Arabic describing your products and your objectives in participating.

Advertising and Special Supplements

Details of the Organiser's campaign appear above and we recommend exhibitors wishing to supplement this campaign to give consideration to these publications (see Section 5.6 - Advertising).

Details of Arabic and English language newspapers producing special supplements can be sent to you on request.

The presentation of your Stand Display

Exhibitors are recommended to use both the Arabic and English languages in their stand displays and all catalogues and company brochures should have some Arabic content.





Al Harithy Company for Exhibitions, PO Box 40740, Jeddah 21511, Kingdom of Saudi Arabia. Tel: +966 (0)2 654 6384 Fax: +966 (0)2 654 6853 E-mail: ace@acexpos.com

## Publicity, Exhibition Guide & Promotional Campaign Manual

If you should require further information on any aspect of the visitor promotional campaign for the Exhibition, please do not hesitate to contact:

**Publicity Officer** Al Harithy Company for Exhibitions PO Box 40740 Jeddah - 21511 Saudi Arabia

Tel : +966 (0)2 654 6384 : +966 (0)2 654 6853 E-Mail: publicity@acexpos.com Website: http://www.acexpos.com



# Show Section Manual SIX



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## Supplementary Services and Information



#### 6.1 Security

General 24 hours security arrangements for the exhibition will be controlled by the Organiser in conjunction with the local authorities. Whilst the Organiser will make all reasonable arrangements for security coverage, they decline the responsibility for any loss or damage which may occur.

The responsibility for the security of a stand, its exhibits and contents (including personal property) is that of the exhibitor, and appropriate insurance should be effected.

It is strongly recommended that small items of equipment and personal effects are not left on the stand at any time whilst it is unattended.

## 6.2 Fire Precautions

Suitable arrangements are made for the installation of standard-type fire extinguishers at vantage points throughout the exhibition. There will also be clearly marked emergency exits and emergency fire (pressurised pump) hoses.

#### 6.3 Insurance

As detailed in the Rules and Regulations, the exhibitor is responsible for insuring his exhibits and property against all risks, both in transit and on location at the exhibition. These should include:

Personal injury

Third party claims

Expenses incurred and / or losses of any kind resulting from the abandonment or postponement of the exhibition.

Medical expenses and baggage cover.

Value of the stand and its fittings etc.

## 6.4 Ground and Floor Loading

The ground loading on undisturbed areas is 2000 lbs (900 kgs) per square metre. Exhibitors who require a load safety margin in excess of this figure must consult the Organiser to make special arrangements.





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## Supplementary Services and Information



#### 6.5 Maintenance of Mechanical Exhibits

Where possible, maintenance should be carried out during exhibitor preparation hours before the exhibition opens to trade buyers.

In exceptional circumstances permission will be granted for maintenance or repair work to be undertaken at pre-agreed and specified hours, providing the Organiser has been notified 12 hours in advance. This will enable arrangements for the admission of workmen and the provision of area lighting, if necessary, to be implemented.

Any charges incurred by the Organiser for such arrangements will be shouldered by the exhibitor concerned.

#### 6.6 Cleaning

The Official Cleaning Contractor appointed to the exhibition and the Organiser will have sole rights to all cleaning requirements in the exhibition grounds. He will provide general cleaning of the exhibition entrances, paths, internal gangways and all areas other than allocated exhibitor space.

Exhibitors who wish their stands to be cleaned need to make arrangements with the cleaning contractor directly.

Any exhibitor likely to produce a significant quantity of waste material whilst demonstrating his exhibits must give full details to the Official Cleaning Contractor in order that special arrangements can be made for its removal.

It is essential that paths and internal walkways are kept clear of waste material and other obstructions at all times. Exhibitors are therefore requested to directly deposit all waste material in the rubbish skips provided which are normally located adjacent to pavilion entrance.

It is also the responsibility of the exhibitor to consult with his freight agent to ensure that crates are quickly disposed off, or stored until required for re-shipment at the end of the exhibition. No packing cases may remain in the hall or exhibition stands during the exhibition.





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## Supplementary Services and Information



## 6.7 Telephone and Fax Services

Telephone and Fax services are available at the Business Centre for national and international calls. Charges will be based on distance and duration.

Note: All incoming and international calls will be via the Business Centre switchboard. Calls within the Kingdom can be direct dialed from the stand.

Dedicated international lines can be made available. Please contact the organizer for details.

On Site Fax Services

A CONFIDENTIAL incoming and outgoing fax facility is provided on site, solely for the use of exhibitors. This is located in the Business Centre.

The service will be manned by Arabic & English speaking staff fully experienced in typing and conversant with all telephonic procedures.

Exhibitors will be directly invoiced by the Organiser for payment prior to the close of the exhibition.

## 6.8 PA System

The system extends throughout the Exhibition area.

Its use is limited only to the Organiser's official announcements. Exhibitor's or visitor's private announcements or messages will not be permitted.





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6.9 Florist		
6.10 Photography	The Organiser's official photographer will be available for all photographic requirements. Exhibitors should indicate whether they require this service to the Organiser by completing the relevant section of Order Form 7 and finalize their requirements on site prior to show opening.	
6.11 Film/Video/Audio	Exhibitors are reminded that all video tapes and slides will be subject to the scrutiny of the customs authorities, and that sufficient time should be allowed for official clearance.	
6.12 Postal & Courier Services	Air and surface mail services are in operation between Jeddah and most parts of the World. Courier services are also available to most parts of the World. Airmail letters and parcels are dispatched daily and take 5 to 7 days to reach the major countries. Exhibitors are advised to dispatch all mail by air.	
6.13 Refreshments	Arrangements have been made for the provision of a food and beverage service on site, including a fast food service and centrally situated cafeteria.	
6.14 Exhibitor's Car Park	A controlled car park is provided for the use of exhibitors. Entry will only be gained by showing an exhibitor's badge at the entrance gate.	
	No private cars are permitted on the exhibition grounds except for Official Organising staff and VIP permits. In all areas of the venue a speed limit of 10 km per hour exists and must be strictly adhered to.	
6.15 Internet Access	Exhibitors requiring Internet Access should contact the Official ISP booth located in the Foyer on entry to the exhibition.	



# Show Section Manual SEVEN



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## Regional Information

Show 7

#### 7.1 Climate

Jeddah is warm and humid for most of the year. Temperatures seldom rise above 38°C. (100°F) but humidity can exceed 90%. During the winter season, (mid-November - mid April) it is usually acceptable by European standards and the prevailing north-west wind does help to relieve the heat.

#### 7.2 Clothing

Light weight suits are adequate for most of the year. The Organiser suggests exhibitors should ensure that a sufficiency of light clothing is carried including cotton shirts.

## 7.3 Languages

Arabic is the official language although English is widely spoken in business circles.

Legislation by the Government of the Kingdom of Saudi Arabia has decreed that companies tendering or dealing with Government Departments within the country must submit letters, reports, documents etc., in Arabic only.

As a rule, few language problems arise in hotels, banks, large and medium sized shops, airline booking offices and supermarkets, as most appear to have a knowledge of many European languages, particularly English and French. However, difficulties can arise with taxi drivers and small shops in the fringe areas.

Apart from European and American newspapers which are readily available in most hotels and large bookshops, there are local Arabic and English language daily newspapers on general circulation. Many shops and road signs are shown in both Arabic and English.

Language barriers are rarely encountered during the exhibition period and although interpreters are available, they are seldom required.

#### 7.4 Religion

Islam is the only religion practiced. The dictates of the Quran are strictly followed. It would be most unwise to contravene them in any way.

#### 7.5 Currency

The Saudi Arabian Monetary unit is the Riyal which is divided into 100 Halalahs. Notes are issued in 1,5,10,20,50,100,200 and 500 Riyal denominations. Coins are issued in 10,25,50 and 100 Halalahs.



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7.6 Banks	Most of the major international banks are represented in the Kingdom. Business hours are 9:30 - 4:30 pm Saturday to Wednesday, Thursday & Friday are weekly labour holidays.
7.7 Credit Cards	All major credit cards are widely used in Saudi Arabia in almost all the hotels and retail outlets.
7.8 Newspapers	In addition to a wide range of Arabic language newspapers there are two national daily English language newspapers: Arab News and Saudi Gazette.
	There are several English language magazines produced locally that give information on commercial activities and guide to local current events. Hotels and news agents stock most of the major international dailies and periodicals.
7.9 Radio	The Saudi Arabian Radio Service broadcasts news, music and light entertainment in Arabic, English and French.
7.10 Television	In addition to Arabic broadcasting, Saudi Arabian Television's Channel 2 broadcasts in English and features a variety of mainly American films and serials. Daily news programmes are broadcast in both French and English. Also Satellite/Cable television is available in the major hotels.
7.11 Driving	As there are a number of difficulties in connection with temporary private motoring in Saudi Arabia, business visitors are well advised not to hire a self drive car on arrival.
7.12 Communications	Saudi Telecom, the national telephone company & Mobily, provide an efficient international direct dial system. Top class hotels usually have a direct dialing system in each room.



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7.13 Hours of Business

The Kingdom of Saudi Arabia is 3 hours ahead of Greenwich Mean Time.

8:00 am - 3:00 pm Saturday-Wednesday Embassies (generally)

9:30 am - 4:30 pm Saturday-Wednesday Banks

Government Depts. 7:30 am - 3:00 pm Saturday-Wednesday

Thursday and Friday are official holidays

Business Houses and Shops (no standard hours) approximately:

9:00 am - 1:00 pm & 4:30 - 11:00 pm daily.





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## General Conditions Manua 7

## 7.14 General Conditions

- 1. In these conditions the term "Exhibitor" means the signatory of this Contract and includes all employees or agents or J/Vs of such and the term "Exhibition" means that described on the reverse hereof. "The Organisers" means Al Harithy Company for Exhibitions.
- 2. The Contract must contain details of the proposed exhibits and the names of any other company represented by the exhibitor whose products are to be shown or whose services are to be referred to on the stand.
- 3. No exhibitor shall be permitted to exhibit unless he has paid prior to the exhibition all of the fees agreed to on the reverse side. When a payment for space is not made when due any previous deposit may be forfeited and the space reallocated by the Organisers.
- 4. Exhibitors may not assign, sublet or grant licenses in respect of any part of the space allotted to them nor may advertisements of firms who are not bona fide Exhibitors be exhibited on any stand. Only those products, services and companies mentioned on the Contract may be incorporated in the stand.
- **5.** In the event of any Exhibitor committing an act of bankruptcy or of a limited company being wound up the Contract with him shall be determined and all monies already paid shall be retained by the Organisers.
- 6. Every Exhibitor shall occupy the space allotted to him by 10.00 a.m. on the day prior to the opening of the Exhibition. In the event of default from any cause whatsoever the Exhibitor shall pay to the Organisers a further sum in liquidated damages equal to the total charge for the space and the Organisers shall have the right to deal with the space in any way they think best.
- 7. Exhibits shall not obstruct the view of adjoining exhibits nor be operated in any manner objectionable to other exhibitors. Phonographs, radios or other sound devices operated in a manner objectionable to the Organisers shall be prohibited. Exhibitor shall not permit raffles, donations or other unusual promotional measures unless pre-approved by the Organisers.
- 8. The Organisers shall have full power to determine in every respect the allocation of area and position of space and they shall be entitled for any reason which in their sole opinion is in the general interest of the Exhibition to vary the general layout or the situation and area of any particular stand even if already allotted and the Exhibitor shall accept such new allotment of space in substitution of that originally allotted.
- 9. Exhibitors will be totally responsible for the cost of restoring to its original condition any part of the land or structure occupied by them, which has been altered or damaged in any way.
- 10. The Organisers will not be responsible for the safety of any exhibit or property of any Exhibitor for the loss of, or damage, or destruction to same, by theft, or fire, or other cause whatsoever, or for any loss or damage whatsoever sustained by any Exhibitor by reason of any defect in a building caused by fire, storm, tempest, lightning, national emergency, war, civil disturbances, explosion, force majeure, or any other cause not within the control of the Organisers. As the Organisers will accept no responsibility for any of the matters aforesaid, the Exhibitors must cover themselves by insurance in respect thereof to any extent available.





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- 11. Under no circumstances shall the Exhibitor have any claim for damages of any kind against the Organisers in respect of any loss or damage consequential upon the prevention, or postponement or abandonment of the Exhibition by reason of the happening or any of the events referred to or otherwise, or of the exhibition building becoming wholly or partially unavailable for the holding of the exhibition for reasons beyond the Organisers control, and the Organisers shall be entitled to retain all sums paid by the Exhibitor, or such part thereof as the Organisers shall consider necessary. If, in the opinion of the Organisers, by rearrangement or postponement of the period of the Exhibition, or by substitution of another hall, or building or any other reasonable manner, the Exhibition can be carried through, the contracts for space shall be binding upon the parties, except as to the size and position, as to which any modification, substitution, or re-arrangement they consider necessary shall be determined by the Organisers.
- 12. Stands must be properly manned and exhibits displayed during all the time the Exhibition is open to trade visitors and the public. No exhibits may be removed before the end of the exhibition without the written permission of the Organisers, which will only be given in exceptional circumstances. All exhibits and stand fitting materials must be removed from the Exhibition Building within the period stipulated by the Organisers. The exhibitors shall indemnify the Organisers against any loss by reason of delay or damage to the exhibition building.
- 13. The signature of the Contract and its receipt by the Organisers is deemed conclusive evidence of the Exhibitor's agreement to pay the full fees due from that moment. The Contract is non-cancellable by the Applicant. The Exhibitor further acknowledges that the Organisers, having incurred expenses as a result of the contract, are not required to refund any of the fees agreed to on the reverse side and that the Organisers are entitled to any unpaid amounts that may be owing by the Exhibitor to the Organisers.
- 14. The Organisers are not responsible to assist the Exhibitor in obtaining passport and visa, for entrance into the country. The fact that the Exhibitor is unsuccessful in obtaining these documents from the necessary government authorities will not constitute a basis for cancellation of this contract and it is clearly understood that no refunds whatsoever will be made. The Exhibitor, however, may substitute another party or company who meets the entry and government formalities necessary for entry into the country. Such substitution shall be the sole responsibility of the contracting Exhibitor.
- 15. The Organisers are not responsible for any loss, damage or delay incurred in freight shipments (transport, handling and clearing) into and out of the country. Exhibitors are urged to adequately insure all shipments.
- 16. Particular attention is drawn to the relevant Safety Standards which must be strictly observed for any exhibits involving lasers or radioactive materials, or which might provide noxious fumes or which make use of or display any other materials. which may involve a danger to the health or safety of any person. No such materials may be brought into the Exhibition without the prior agreement in writing of the Organisers and also the Exhibitor or person responsible agreeing to indemnify the Organisers against any claim or actions arising from the use or display of such materials.





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17. The Exhibitor shall observe and comply with the arrangements detailed in the "Exhibitors Manual" and comply with all government laws, rules, regulations, and ordinances in force in the Kingdom of Saudi Arabia including those prohibiting retail sales and lady exhibitors present in the stands. The Organisers cannot accept any complaint or claim against them unless it is submitted in writing to the address given below within two weeks of the closing date of the Exhibition. All claims and disputes shall be settled in Jeddah in accordance with Saudi Laws and regulations.

All Communications are to be addressed to: Al Harithy Company for Exhibitions PO Box 40740, Jeddah 21511 – Kingdom of Saudi Arabia



# Show Section Manual EIGHT



Al Harithy Company for Exhibitions, PO Box 40740, Jeddah 21511, Kingdom of Saudi Arabia. Tel: +966 (0)2 654 6384 Fax: +966 (0)2 654 6853 E-mail: ace@acexpos.com

Forms Manual Section 8

#### 8.1 Return of Order Forms

All forms must be photocopied and returned to the address outlined on the Order Form prior to the period indicated.

All forms must outline the Exhibitors' name and stand number.

Form I - Indemnity	Form 6 - Travel Arrangements
Form 2 - Visa	Form 7 - Additional Services
Form 3a - Catalogue Entry	Form 8 - Shell Scheme Fascia Name Panel
Form 3b - Catalogue References & Categories	Form 9 - Optional Display Aids & Furniture
Form 4 - Catalogue Advertisement	Form 10 - Electrical Installation & Lighting
Form 5- Freighting	

#### 8.2 Check List

FORM NO.	DESCRIPTION	RETURN TO DEA	ADLINE
1	Indemnity and Authorised Signatories	Al Harithy	$\vdash$
2	Visa	Al Harithy	9
3(a & b)	Catalogue Entry	Al Harithy	9/0
4	Catalogue Advertisement	Al Harithy	
5	Freighting	Show Carriage	3/2
		Aramex	. 12
6	Travel Arrangements	Recommended Hotels	
7	Additional Services	Al Harithy	$\circ$
8	Shell Scheme Fascia Name Panel	ACE Creative	$\vdash$
9	Optional Display Aids & Furniture	ACE Creative	C
10	Electrical Installation & Lighting	ACE Creative	





Al Harithy Company for Exhibitions, PO Box 40740, Jeddah 21511, Kingdom of Saudi Arab Fel:  $\pm$ 966 (0)2 654 6384 Fax:  $\pm$ 966 (0)2 654 6853 E-mail: ace@acexpos.com



Please retain a copy of this form for your files

Please complete this form and mail or fax to: Al Harithy Company for Exhibitions PO Box 40740, Jeddah 21511, KSA. Fax +966 2 654 6853

(	omplete All Items
Company Name Address	
Tel Fax Email Stand No. Area M2	
This form may or	ly be signed by a Director or Partner of the exhibiting company.
Signature of Executive	
Name Position Date	

#### **Indemnity**

We hereby indemnify Al Harithy Company for Exhibitions from and against customs levy, tax, fine or any other payments which Al Harithy Company for Exhibitions are called upon to pay to the Authorities in the Kingdom of Saudi Arabia on our behalf in any way connected with the exhibition.

#### Waiver

We hereby waive any and all claims that we may have against Al Harithy Company for Exhibitions of any kind whatsoever, in anyway related to the storage and display of exhibits/equipment during the exhibition whether during, before or after regular show hours.



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Please retain a copy of this form for your files

Please e-mail the completed form to: alaa@acexpos.com & info@acexpos.com

	Complete All Items	First Name	Second Name	Family Name
		Passport No	Age	
		Date of Issue	Date of Expiry	
		Nationality		
Email		Nationality of Origin if any	у	
		Religion		
		Activities of the Company		
		Position in the Company		
		Saudi Embassy or Consula	ate to which the visa should	
Signature of Executive		1 Visas for females cannot be applied 2 Kindly ensure that exhibitors do a street as they will not be admitted 3 The organiser will fill the above p	not have an entry stamp on their pa ed to the Kingdom of Saudi Arabia.	_
Position		Affairs. If approved the organiser that will be faxed to the exhibitor	will receive a Visa No. or letter of it. The exhibitor will then do the nec country, to which the visa has been	invitation (where applicable) essary visa formalities at the





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Please retain a copy of this form for your files

Please e-mail this completed form to info@acexpos.com in MS Word format

	Complete All Items	Confirmed exhibitors are eligible for one free catalogue listing in English and may also supply a duplicate in Arabic.
= -		Company Profile  A maximum of 100 words can be accepted. Longer texts will be cut without editing. Forms received after the published closing date can not be accepted.
Fax Email Stand No.		Entries should be forwarded (clearly typed) by e-mail. In this case you should include all data requested on this page as an MS Word file attachment. Arabic entries must duplicate all English data.
Product Index	Select up to 3 from the list on Form 3b	
Country Represented		
Signature of Executive		
Position		Please note that we cannot be held responsible for mistakes resulting from illegible handwriting.





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### Form 3b - Catalogue References & Categories

Show Manual

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Select the category that most closely describes your area of activity

Use the appropriate reference number when completing Form 3

## Reference Category food & beverages

100	d & beverages
851	Additives
852	Bakery Products
853	Condiments
854	Confectionery
855	Dairy Products
856	Dried Foods
857	Delicatessen & Fine Foods
858	Diabetic Foods
859	Fast & Snack Foods
860	Fats & Oils
861	Flavourings
862	Flour, Grains, Rice and Pasta
863	Fresh Fruit & Vegetables
864	Frozen Foods
865	Health/Dietery Foods
866	Herbs & Spices
867	Meat, Poultry & Fish
868	Mineral & Carbonated Water
869	Mineral Supplements
870	Preserves & Honey
871	Pulses
872	Soft Drinks & Fruit Juices
873	Sugar & Syrups
874	Tea & Coffee
875	Miscellaneous

#### hotel & hospitality

HOU	ci a nospitality
901	Automatic Slicers, Mixers Etc.
902	Baking Equipment & Accessories
903	Bathrooms/Sanitary
904	Beauty Salons/Spas
905	Catering Equipment
906	Climate Control
907	Cookers
908	Cutlery & Crockery
909	Display Units
910	Food Handling Equipment
911	Furniture & Lighting
912	Gardens/Patios
913	Gymnasiums/Saunas
914	Hi-Fi & Audiovisuals
915	In-house Shops/Boutiques
916	Interiors & Decorative Items
917	Kitchens & Utensils
918	Outdoor Leisure/Sports Areas
919	Pest Control & Hygiene
920	Public Areas & Function Rooms
921	Refrigeration Systems
922	Restaurants/Coffee Shops
923	Safety, Security & Fire Prevention
924	Shop fittings & Displays
925	Swimming pools/Jacuzzis

Vending Machines
Wall & Floor Coverings



Al Harithy Company for Exhibiting Tel: +966 (0)2 654 6384 Fax:

Al Harithy Company for Exhibitions, PO Box 40740, Jeddah 21511, Kingdom of Saudi Arabia. Tel: +966 (0)2 654 6384 Fax: +966 (0)2 654 6853 E-mail: ace@acexpos.com

## Form 4 - Catalogue Advertisement

Show Manual

ection 8

Please retain a copy of this form for your files

Please e-mail this completed form to info@acexpos.com

Tel Fax Email Website http:// Stand No. Area M2  To book your advertisement:		Complete All Items
Tel Fax Email Website http://	ompany Name Address	
Email Website http:// Stand No. Area M2  To book your advertisement:		
To book your advertisement:	Email Website Stand No.	http://
	To book your adv	ertisement:
	Signature of Executive	
e e e e e e e e e e e e e e e e e e e		
Executive	Date	

Advertising in the exhibition catalogue is a very effective way of promoting your company to a highly targeted readership. Catalogues are used extensively by exhibition visitors to locate specific exhibitors or pavilions and are then retained as a valuable source of contact information.

Ref.	Position	Size (cm)	US\$	SR
1	Foldable Cover	30 x 21	5,000	18,750
2	Book Mark	6 x 17	4,000	15,000
3	Inside Front Cover (IFC) Full Page / Colour	15 x 21	2,000	7,500
4	Inside Back Cover (IBC) Full Page / Colour	15 x 21	1,500	5,625
5	Inside Full Page / colour	15 x 21	750	2,825





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Form 5- Freighting Manual

Please retain a copy of this form for your files Please complete this form and mail or fax to:

Freight Forwarding Agent: SHOW CARRIAGE LTD Exhibit House, Dunmow Road, Nr Felsted, Essex, CM6 3LD UK. Tel: +44-1371-820820 Fax: +44-1371-820720 e-mail: ian@showcarriage.com Customs Clearing Agent: ARAMEX PO Box 15802 Jeddah- 21454 - K.S.A. Telephone: +966-2-6910000 Fax: +966-2-6834881 e-mail: saeed.hamdan@aramex.com

Complete All Items	Order for Lifting & Handling
Company Name Address	
Tel FaxEmail	Gross Weight (kg)
Stand No. Area M2	We will require the following, tick as applicable:
	Erection of exhibits  Storage  Unpacking/Packing  Customs Clearance Formalities
Signature of Executive  Name Position Date	Transport (from/to)/  Overseas forwarding (surface, air)  (from/to)/_  Approximate Value of goods(currency?)





## Form 6 - Travel Arrangements



Please retain a copy of this form for your files Please contact our recommended hotels directly (Please see section 2)

#### THE RECOMMENDED HOTEL(S)

Complete All Items		Travel & Accommodation Request:				
		Name/s	Hotel	Arrival / Departure		
Email Stand No.						
Area M2						
Signature of Executive						





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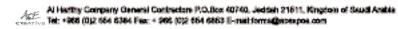


Please retain a copy of this form for your files

Please complete this form and mail or fax to: Al Harithy Company for Exhibitions PO Box 40740, Jeddah 21511, KSA. Fax +966 2 654 6853

Company Name	nplete All Items	PUBLICITY MATERIAL (See Section 5.6) If you require additional free mailers, please indicate the quantity	50	100
		FLORIST (See Section 6.9) Please indicate if you will require this service	YES	NO
Email Stand No		PHOTOGRAPHY (See Section 6.10) Will you require colour photographs during the Exhibition and would like the Official Photographer to visit your stand?	YES	NO
Signature of Executive				
Position				





### Form 8 - Shell Scheme Fascia Name Panel



Section 8

Please complete this form & fax or e-mail to Al Harithy Company General Contractors PO Box 40740, Jeddah 21511, KSA Fax: +966 (0)2 6546853 e-mail: acecreative@acexpos.com

Note: This form can be completed on-line at http://www.acexpos.com/forms/

Complete All Items  Company Name: Address:	Please use a typewriter or print in block capitals. Ensure that any abbreviations are correct as we will reproduce precisely as instructed.
Tel:	Name in English
E-mail:	
Stand No:	
Area M2 :	
Cinneture of Eventine	Name in Arabic if required
Name : Position: Date:	Exhibitors are reminded that only their registered name or trade name will be or



Payments for the orders to be made in full, part-payments are not accepted.

அத்த Al Harithy Company General Contractors P.O.Box 40740, Jeddah 21511, Kingdom of Saudi Arabia கண்க Tel: 1988 (0)2 654 6384 Fac: + 988 (0)2 654 6853 E-meltiforms@execute.com

## Form 9 - Optional Display Aids & Furniture Mani

Show Manual

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Please complete this form and mail or fax to : Al Harithy Company General Contractors P.O.Box 40740, Jeddah 21511, KSA. Fax +96626546853

Note: This form can be completed on-line at http://www.acexpos.com/forms/

	1			PER	ce	10	ш
Complete All Items	Quantity Code	Item	Size L x W x H	USS	SR.	US\$	SR.
C	A-S	Shelf unit (adjustable 3 shelves)	300 x 1000 mm	40	150		
Company	B-IIS	Brochure holder small	130 x 325 x 300 mm	10	35		
Name :	в-нв	Brochure holder Large	130 x 325 x 1500 mm	30	100		
Address:	C-L	Lockable counter(full door)	900 x 500 x 900 mm	75	280		
Tel :	C-R	Reception counter(curve style)		100	375		
Fax :	c-s	Counter without door	900 x 500 x 900 mm	60	225		
E-mail :	D-L	Lockable white door	965 x 2100 mm	60	225		
Stand No :	E-B	Bar stool	410 x 1000 mm	20	75		
Area M2 :	E-C	Standard chair(blue,red,yellow,light green	) 450 x 530 x 820 mm	12	45		
Alea MZ:	E-L	Lounge chair Single	750 x 500 x 750 mm	110	415		
All prices are net on hire, subject to our conditions of	E-LD	Lounge chair Double	1500 x 500 x 1500 mm	180	675		
business. Last-minute changes are subject to availability.	E-LS	Lounge chair set "bringle /double/table"		400	1500		
A payment in full by cash or cheque to the order of	G-S	Glass cabinet (small)	350 x 400 x 1600 mm	100	375		
Al-Harithy Company for Exhibitions Ltd. must accompany	G-L	Glass cabinet (large)	500 x 1000 x 2000 mm	160	600		
this order form. For bank transfers, please ask for account	P-G	Grid panel	900 x 1200 mm	15	55		
details.	P-W	Panel (white)	965 x 2350 mm	40	150		
Ci	R-S	Small office type refrigerator	500 x 500 x 830 mm	80	300		
Signature of Executive	S-F	Showcase counter, frosted glass storage	900 x 500 x 900 mm	80	300		
Name :	S-G	Showcase counter, 1 shelf, complete glass	900 x 500 x 900 mm	75	280		
Position:	S-S	Showcase counter, 1 shelf, with storage	900 x 500 x 900 mm	85	320		
	T-C	Table circular (red, blue, yellow)	800 x 600 x 800 mm	60	225		
Time of Receipt	T-LS	Low coffee table small	500 x 650 x 400 mm	30	110		
Date of Receipt	T-LB	Low coffee table Big	950 x 650 x 400 mm	40	150		
Date of Receipt	T-S	Table square (red, blue, yellow)	800 x 600 x 800 mm	60	225		
Note:							
1. 20% additional price on above rates for orders placed 7 da	ys before the show	v .				US\$	SR.
<ol> <li>20% additional price on above rates for orders placed 1 day before the show and subject to availability of mater</li> </ol>				TOTAL	4		



All Harithy Company General Contractors P.O.Box 40740, Jeddish 21511, Kingdom of Seudi Anable CRANTINE Tel: +966 (0)2 654 6364 Pec: + 965 (0)2 654 6653 E-mail:forma@nosupos.com

### Form 10- Electrical Installation

Show Manual

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Please complete this form & fax or e-mail to Al Harithy Company General Contractors PO Box 40740, Jeddah 21511, KSA Fax: +966 (0)2 6546853 e-mail: acecreative@acexpos.com

Note: This form can be completed on-line at http://www.acexpos.com/forms/

Complete All Items	Quantity	Item	Price USS	Price SR	Total US\$	Total SR
Commence		100 watt general purpose spot light (lamp)	30	110		
Company		1.25 M. Fluorescent fitting (lamp)	35	130		
Name :		15 amp socket	30	110		
Address:		TWO PHASE 220 V				
		10 amp two phase main	55	200		
***************************************		15 amp two phase main	105	400		
		30 amp two phase main	145	540		
Tel :		40 amp two phase main.	165	620		
Fax :		THREE PHASE 220 V				
		10 amp three phase main	95	350		
E-mail:		15 amp three phase main	145	540		
Stand No:		30 amp three phase main	210	780		
Area M2 :		40 amp three phase main	300	1,125		
		60 amp three phase main	675	2.500		
All prices are net on hire, subject to our conditions of		80 amp three phase main	600	2.250		
business. Last-minute changes are subject to availability.		100 amp three pahse main	875	3.280		
A payment in full by cash or cheque to the order of		THREE PHSE 380 V				
Al-Harithy Company for Exhibitions Ltd. must accompany		15 amp 380 v three phase main.	240	900		
this order form. For bank transfers, please ask for account		30 amp 380 v three phase main	350	1.300		
details.		40 amp 380 v three phase main	475	1.780		
		60 amp 380 v three phase main	850	3.180		
Signature of Executive		80 amp 380 v three phase main	990	3.700		
Signature of Exceditive		100 amp 380 v three phase main	1.400	5.250		
		Telephone (s)	300	1.125		
Name:		T.V 21" Multi System	95	350		
Posítion:		Video VHS Multi System	65	250		
		Stand for T.V/Video	30	110		
Date:		Plasma Screen 42"	670	2.500		
Note:				***************************************	110¢	ęр

- 1. 20% additional price on above rates for orders placed 7 days before the show.
- 2. 30 % additional price on above rates for orders placed 1 day before the show and subject to availability of material.
- 3. Payments for the orders to be made in full, part-payments are not accepted.

	USS	SR.
TOTAL		

#### Furniture and Display AIDS



ACE CREATIVE provides a complete solution for exhibitors' needs with an extensive range of furniture and display aids available on hire,

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800 x 600 x 800 mm



T-S

950 x 650 x 400 mm

Table Square (Red, Blue, Yellow)

800 x 600 x 800 mm

T.V 21" Multi System

Plasma Screen 42"

